Travel Management Services Agreement Awarded to UNIGLOBE Travel

Simon Fraser University (SFU), on behalf of the BC Public Post-Secondary Purchasing Consortium (the Consortium), is pleased to announce the award of a sector-wide master agreement for Travel Management Services to UNIGLOBE One Travel (UNIGLOBE Travel).

The master agreement, signed by both parties on December 4, 2015, aims to improve travel services and support while generating benefits by consolidating travel demand and needs across the sector. Some of the anticipated benefits include:

- Travel experts who can provide accurate and efficient service, and manage complex group travel details;
- Delivery of cost-effective travel services and resources to the sector in support of reduced travel costs; and
- Access to worldwide emergency assistance.

SFU and 17 other post-secondary institutions* initially expressed their interest in participating in the sector Travel Management Services opportunity through a Request for Proposals, which was posted on BC Bid on November 21, 2014 and closed on January 5, 2015.

Development of the master agreement was a joint effort by two lead institutions: BCIT as the overall lead, with SFU leading the procurement process utilizing the ‘Best Value’ Procurement Model.

The Travel Management Services opportunity marks the first time the Best Value Procurement Model has been used by the Consortium. The Best Value approach to competitive bidding is well suited to high-value, complex projects given its focus on risk management, pre-planning and performance measurement.

The signing of the master agreement allows each participating institution to implement the new travel service after they sign a separate participation agreement with UNIGLOBE Travel.

UNIGLOBE One Travel is a leading full-service travel management company serving institutional, corporate, vacation, group, meetings and incentive travel needs. Headquartered in Vancouver, BC, UNIGLOBE One Travel has offices throughout Western Canada.

If you are interested in more information about this opportunity, contact the ASDT Collaboration Office at AVED.ASDTOffice@gov.bc.ca.

*Participating post-secondary institutions:
1. British Columbia Institute of Technology
2. Camosun College
3. Capilano University
4. College of New Caledonia
5. Douglas College
6. Emily Carr University of Art & Design
7. Justice Institute of British Columbia
8. Kwantlen Polytechnic University
9. Northern Lights College
10. Okanagan College
11. Royal Roads University
12. Selkirk College
13. Simon Fraser University
14. University of British Columbia
15. University of the Fraser Valley
16. University of Northern British Columbia
17. University of Victoria
18. Vancouver Community College