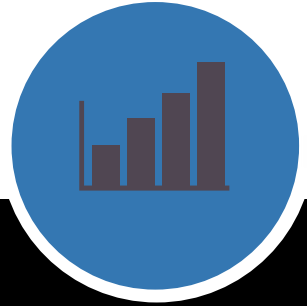


Research
Companies



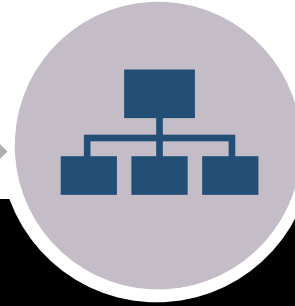
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Approach
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Follow Up



Questions



Career Fair

Karae (car-A) White

ECS Career Educator

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West Coast Virtual Fair

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LOOKING FOR A JOB YOU ?

Log in, then
complete
your profile

 Please complete the rest of your profile to continue.

Complete Your Profile

Preferred Name

John Doe

Institution/School

Not yet set

Program

Enter the program you are enrolled in.

Degree & Year of Study

Not yet set

Graduation year

Not yet set

Resume

 Upload a File

LinkedIn

Karae Student

I am looking for Mandatory

Not yet set

Research Companies

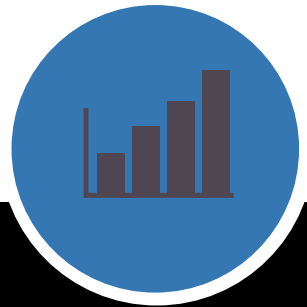
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Follow Up

Questions



Research Companies

<https://www.uvic.ca/career-services/events/west-coast-virtual-fair/>

Research Companies

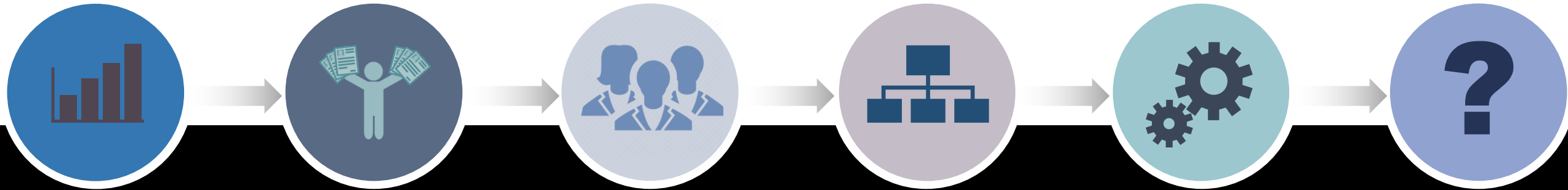
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Approach Employers

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Follow Up


Questions



- Find list of employers who are attending
- FILTER for relevant lists
- Investigate websites, LinkedIn, anything that comes up in Google search
- Look for company culture, values – how you fit in
- Determine what is something unique you could contribute
- What do you like about the company? Innovation or growth & development
- Make a list of most wanted to least wanted



Filters for your
degree and
major

There are 51
employers.



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BOOK A SESSION


LEAVE

DESCRIPTION

Headquartered in Vancouver, Canada with offices in Seattle – WA, San Jose - CA, Boulder - CO and Ho Chi Minh City – Vietnam, Absolute Software accelerates customers' shift to work-from-anywhere with its self-healing Zero Trust platform, ensuring productivity. Only Absolute is embedded in the network, offering a permanent digital connection with visibility, control and self-healing capabilities to ensure their cyber resilience for their workforces.



Our vision is to be the world's most trusted platform for end users to connect securely and from anywhere, and to collaborate and get their work done, with a rich network experience. Absolute currently has over 13 million activated endpoints and is a Leader in the Winter 2022 Endpoint Management Grid Reports, reflecting our continued commitment to innovation. To learn more about Absolute, visit our website or our [YouTube channel](#)

Clicked on Absolute Software



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BOOK A SESSION



LEAVE RESUME

DESCRIPTION

Headquartered in Vancouver, Canada with international offices in Victoria – BC, Seattle – WA, San Jose - CA, Boulder - CO, Ankeny – IA, Austin - TX, Reading - UK and Ho Chi Minh City – Vietnam, Absolute Software (NASDAQ: ABST) (TSX: ABST) accelerates customers' shift to work-from-anywhere through the industry's first self-healing Zero Trust platform, ensuring maximum security and uncompromised productivity. Only Absolute is embedded in more than half a billion devices, offering a permanent digital connection that intelligently and dynamically applies

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1-ON-1 SESSIONS

Note: All times are in PDT

May 17, 2023

10:00	10:15	10:30	10:45	11:00	11:15
11:30	11:45	12:00	12:15	12:30	12:45
01:00	01:15	01:30	01:45	02:00	02:15
02:30	02:45				

May 18, 2023

10:00	10:15	10:30	10:45	11:00	11:15
11:30	11:45	12:00	12:15	12:30	12:45

Clicked on
Leave Your
Resume –
as no cover
letter try to
customize

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Leave your Resume
with Absolute Software

You can leave your resume at this booth for the employer to see, just like at a physical career fair. You can add a short message to go along with your resume below.

☒ Use Existing Resume: [View Current Resume](#)

☐ Upload New Resume

A short message for the employer

NEXT STEP →

CLOSE

Please confirm the resume and message you are submitting.

this is just a test, I am a career educator trying to figure out what my students will experience

LEAVE YOUR RESUME

← GO BACK

Research Companies

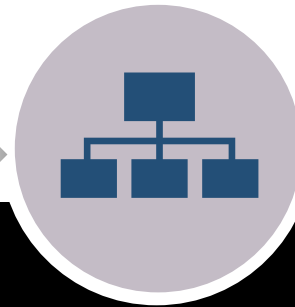
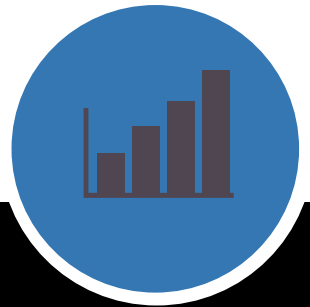
Prepare Documents

Approach Employers

Network

Follow Up

Questions



Research Companies

- Each company puts their career tab in a different place
- Look for what the company values

**Research
Companies**

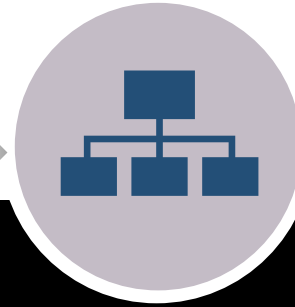
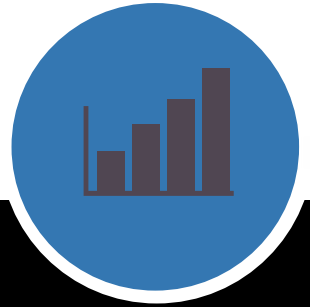
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Questions



Research Companies

Take 2 mins and find some companies you would like to talk to

Research
Companies

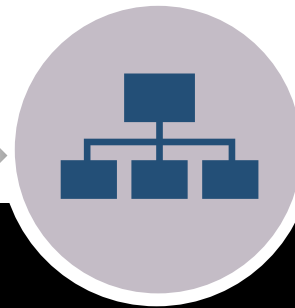
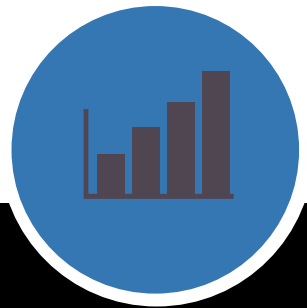
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Employers

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Follow Up

Questions



Prepare Documents

- Write resumes
- Get references ready to go
- Have LinkedIn match your resume
- Consider sending a tailored thank you / cover letter for each interview

Research
Companies

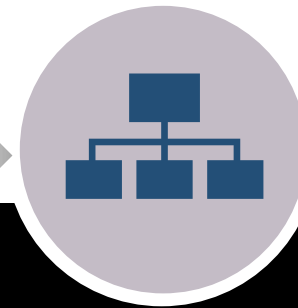
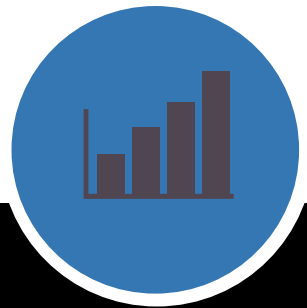
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Approach
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Follow Up

Questions



Prepare Documents

Resumes

- Each bullet starts with past tense action verb & written as accomplishment statement (includes results, outcomes)
- Employer has not worked where you have, be uber clear

 Please complete the rest of your profile to continue.

Complete Your Profile

Preferred Name

John Doe

Institution/School

Not yet set

Program

Enter the program you are enrolled in.

Graduation year

Not yet set

Resume

 Upload a File

LinkedIn

Karae White

I am looking for


Mandatory

Not yet set

Top Skills (Optional) Note: This is a reflective exercise. Your response will not be visible to exhibitors. However, you will be able to filter exhibitors using these skills.

Not yet set

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Add profile in another language?

Graduation year

Resume

Upload a File

LinkedIn

I am looking for

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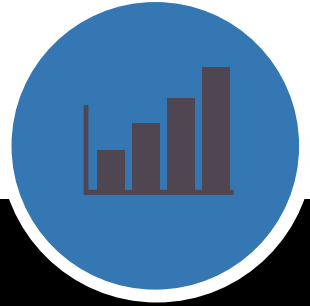
Top Skills (Optional)

Note: This is a reflective exercise. Your response will not be visible to exhibitors. However, you will be able to filter exhibitors using these skills.

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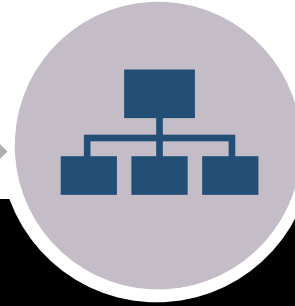
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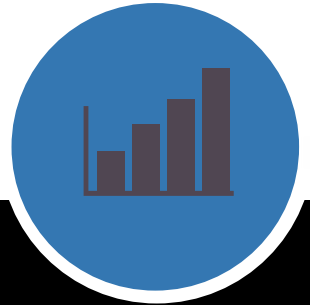
Questions



“Approach” Employers

- On website click on company name, then you get into a cue, then they let you in when it is your turn
- Imagine what that feels like as the employer

Research
Companies



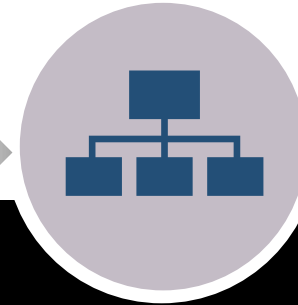
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**Approach
Employers**



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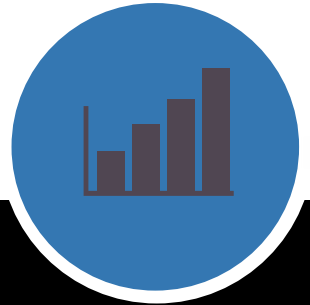
Questions



Approach Employers

- Before you begin speaking with recruiters, remember this acronym: GNG
- **G**reeting, **N**ame, and **G**oal (short time frame so get to the point)
- Start with a friendly greeting, followed by your full name, and goal for being there (I'm a _____ student looking for summer work)

Research
Companies



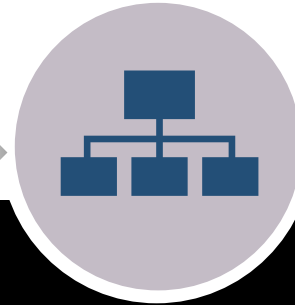
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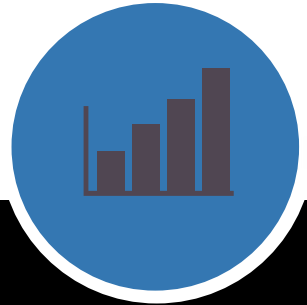
Questions



“Approach” Employers

- Tell the Interviewer it is a pleasure to meet them, smile, and make eye contact, then state your name
- Have one question ready to go
- Be polite and professional

Research
Companies



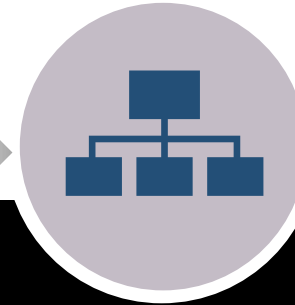
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**Approach
Employers**



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Follow Up



Questions

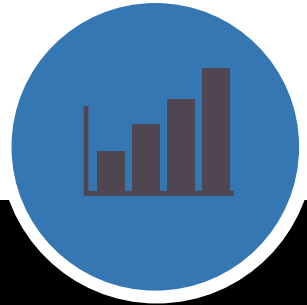


Introduce yourself (elevator pitch) - 3 things like skills, education, experiences

Hi, I am Amanda I am a 3rd year _____ student who loves traveling and working with people from different cultural backgrounds. I am looking for an entry level job in _____. I saw that your company has some interesting projects. Who could I talk to, to learn more?"

- **Wow** - something unusual but try to relate to job (hobbies, interests, travel)
- **How** - you do your work (communication, problem solver, details)
- **Now** - looking for a summer job, post graduation year round position, etc

Research
Companies



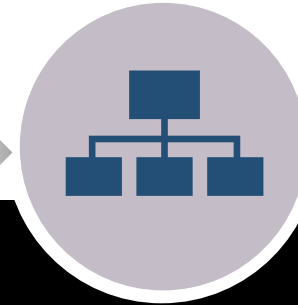
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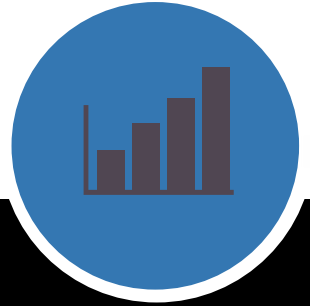
Questions



Have 1 -2 questions ready to go

- **Ask** “What positions are you hiring for? What skills do you look for most in a candidate for X position?” “What is one of the biggest challenges of the job?”
- **Ask** “Could I send you my resume?” “I am looking for career advice, what are entry level positions with your company?”
- **Ask** “I saw that the company values _____, would the experience I have from _____ be similar?”

Research
Companies



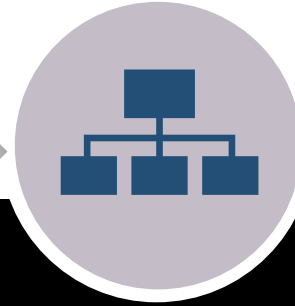
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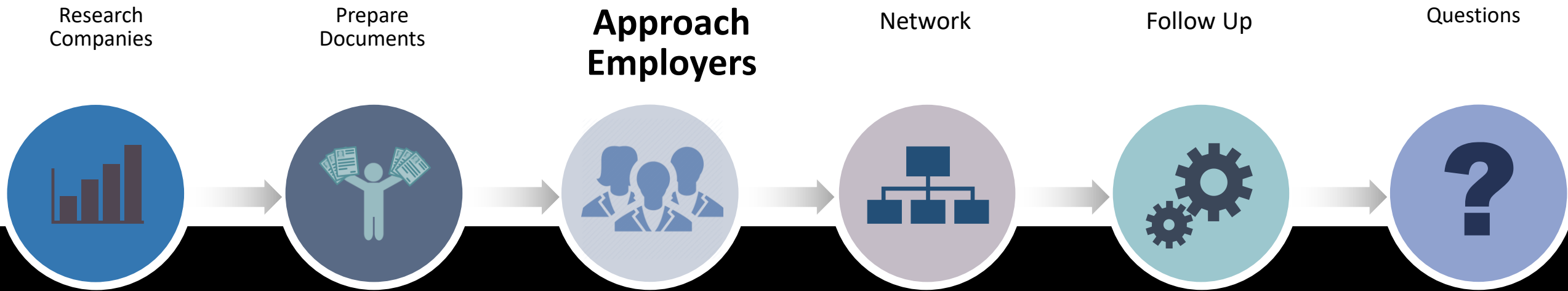
Follow Up



Questions

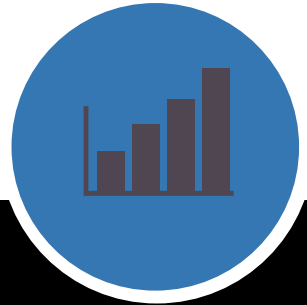


1. Take 5 mins to work on your introduction / elevator pitch / Wow, How, Now
2. Then we will pair up and try them on each other



- For each question you ask, be prepared to know how they will answer and what you could say next
- Practice rolling out the conversation in your head, then practice it aloud
- Eg. If they say no that transferable skill is not what they are looking for, could they suggest what skills they are looking for?
- **Take a minute and write out a question or two you would like to know**

Research
Companies



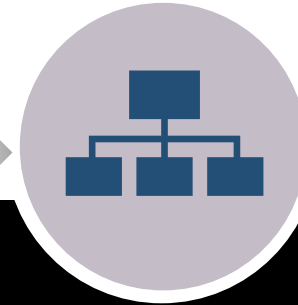
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**Approach
Employers**



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Follow Up

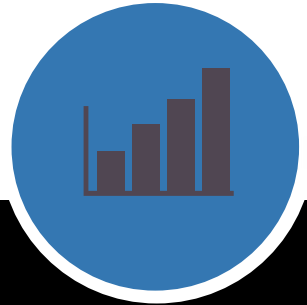


Questions



- **Ask** “Where is the company headed? What kind of projects are in the future?”
- **Ask** “What is the company culture like? If I want to only work 7 hours/day will that be ok or is over-time expected at some points?”
- **Ask** “Would the skills I gained here, (show on resume) transfer to an entry level position?”

Research
Companies



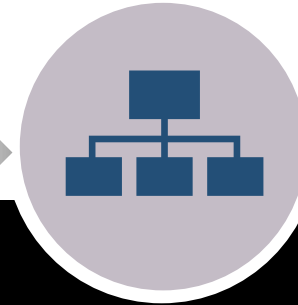
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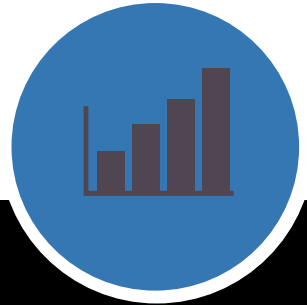
Questions



Network

- Who can you connect with? Employers, Professors, Staff, Peers
- How can you connect? LinkedIn personally and follow company, ask for email
- Why connect – is it short term or long term gain or both?
- What do you have to offer the connection?
- **Take a minute to connect with someone in this workshop and exchange emails / LI**

Research
Companies



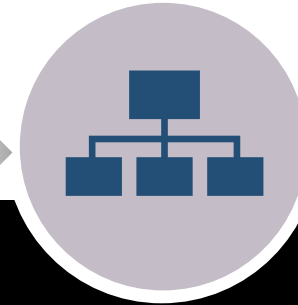
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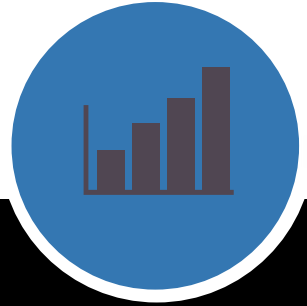


Follow Up

Keep the gears turning on your connections to companies and people who have the power to hire you or refer you

- Take info learned and add to cover letter
- Connect with on LI, follow company
- Ask if you can check back in ...

Research
Companies



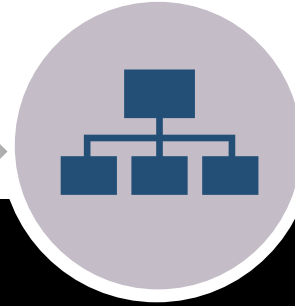
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Follow Up



Questions



Questions

Karae (car-A) White Career Educator in ECS 210

LIM portal select Appointments / Career Services / Search by Provider / Scroll down