STRATEGIES FOR READING EXAM QUESTIONS

CHECK PARTS

A long term sales chart shows the dollar sales and sales trends by weeks, months, and years.

A warm climate product, cocoa, is grown in the Gold Coast of Africa, Nigeria, Brazil, Columbia, Venezuela, and in southern Norway.

BEWARE OF NEGATIVES

Thomas Edison's fame was due to his many practical inventions.

It is illogical to assume that Thomas Edison’s fame was due to his many practical inventions.

It is illogical to assume that Thomas Edison’s fame was not due to his many practical inventions.

Which of the following is not used in making saddles?

a. linen, canvas, serge
b. wood and leather
c. rubber and cork
d. iron and steel

TWO TRUE’S CAN BE FALSE DEPENDING ON THE CONNECTOR

Thomas Edison invented the ticker-tape machine for recording stock prices and, as a result, he became famous.

THINK TRUE AND THEN TRY TO PROVE FALSE

Money always a positive reinforcer.

BEWARE OF EXTREME WORDS

The author suggests that the desert
a. climate unpredictable
b. heat always unbearable
c. totally devoid of rain
d. earthquakes pose a constant danger
NUMBERS IN THE MIDDLE RANGE ARE USUALLY CORRECT

The "Great Pyramid" originally stood how many feet high?

a. 281
b. 381
c. 481
d. 981

CHECK FOR LOOK-ALIKE OPTIONS

The author considers himself an authority on

a. touring the Middle East
b. Middle East rug dealers
c. Middle East rug bargains
d. behavior patterns of tourists

CHECK FOR LONGER MORE INCLUSIVE ITEMS

The author says that rug buying in the Middle East is like courtship in that

a. both parties fool each other
b. both parties must trust each other
c. both parties desire the same thing but begin with expressions of disinterest
d. in rug buying, as in courtship, one dresses in one's best